



Roadmap insights Part 1

Daniel Heinefeldt & Prasit Sengupta



Medius Fraud and Risk detection

Fighting the Fraud Ninjas of today

Faktura för september - OBS nytt bankkontonummer! - Message (HTML)

File Message Help

Delete Respond Share to Teams Quick Steps Move Tags Editing Immersive Translate Zoom Report Message Protector

Faktura för september - OBS nytt bankkontonummer!

DH daniel.heinefeldt@medius.com
To: invoices@customer.com 10:56


inv7865.pdf
29 KB

Kära kund,

Bifogat finner du fakturan för genomförda tjänster under september.

Observera att vi bytt bank och betalning ska ske till nytt bankkontonummer!

Daniel Heinefeldt

 P: +46 31 778 11 45
M: +46 768 35 33 48
daniel.heinefeldt@medius.com
medius.com

Faktura för september - OBS nytt bankkontonummer! - Message (HTML)

File Message Help

Delete Respond Share to Teams Quick Steps Move Tags Editing Immersive Translate Zoom Report Message Protector

Faktura för september - OBS nytt bankkontonummer!

DH daniel.heinefeldt@medius.com
To: invoices@customer.com 10:56


inv7865.pdf 29 KB

Kära kund,

Bifogat finner du fakturan för genomförda tjänster under september.

Observera att vi bytt bank och betalning ska ske till nytt bankkontonummer!

Daniel Heinefeldt

 P: +46 31 778 11 45
M: +46 768 35 33 48
daniel.heinefeldt@medius.com
medius.com

Faktura för september - OBS nytt bankkontonummer! - Message (HTML)

File Message Help

Delete Respond Share to Teams Quick Steps Move Tags Editing Immersive Translate Zoom Report Message Protector

Faktura för september - OBS nytt bankkontonummer!

DH daniel.heinefeldt@medius.com
To: invoices@customer.com 10:56


inv7865.pdf 29 KB

Kära kund,

Bifogat finner du fakturan för genomförda tjänster under september.

Observera att vi bytt bank och betalning ska ske till nytt bankkontonummer!

Daniel Heinefeldt

 P: +46 31 778 11 45
M: +46 768 35 33 48
daniel.heinefeldt@medius.com
medius.com

Faktura för september - OBS nytt bankkontonummer! - Message (HTML)

File Message Help

Delete Respond Share to Teams Quick Steps Move Tags Editing Immersive Translate Zoom Report Message Protector

Faktura för september - OBS nytt bankkontonummer!

DH daniel.heinefeldt@medius.com
To: invoices@customer.com 10:56

inv7865.pdf 29 KB


Kära kund,

Bifogat finner du fakturan för genomförda tjänster under september.

Observera att vi bytt bank och betalning ska ske till nytt bankkontonummer!

Daniel Heinefeldt

P: +46 31 778 11 45
M: +46 768
daniel.hein
medius.com



Faktura för september - OBS nytt bankkontonummer! - Message (HTML)

File Message Help

Delete Respond Share to Teams Quick Steps Move Tags Editing Immersive Translate Zoom Report Message Protector

Faktura för september - OBS nytt bankkontonummer!

DH daniel.heinefeldt@medius.com
To: invoices@customer.com 10:56

inv7865.pdf 29 KB


Kära kund,

Bifogat finner du fakturan för genomförda tjänster under september.

Observera att vi bytt bank och betalning ska ske till nytt bankkontonummer!

Daniel Heinefeldt

P: +46 31 778 11 45



	A	B	C	D	E
1	daniel.heinefeldt@medius.com	DANIEL.HEINEFEIDT@MEDIUS.COM			
2	daniel.heinefeldt@medius.com	DANIEL.HEINEFELDT@MEDIUS.COM			



Urgent: please process transfer...



File

Message

ADOBE PDF



Tell me what you want to do



[Redacted] Management [Redacted] <[Redacted]@[Redacted].com>



3:46 PM

Urgent: please process transfer



This message was sent from outside the company by someone with a display name matching a user in your organisation. Please do not click links or open attachments unless you recognise the source of this email and know the content is safe.

Hey man, please transfer all money from our account to this other account that I haven't told you about until now. And do it right away. And don't call me - very busy. Thanks,
Your boss

Get [Outlook for iOS](#)



INRIKES

Kupp mot Tillväxtverket – bestulet på 8,3 miljoner

Tillväxtverket utsattes förra hösten för ett allvarligt bedrägeribrott där totalt 8,3 miljoner kronor förskingrades till ett bankkonto i London, skriver Dagens Nyheter.

Bedragarna utgav sig för att representera ett påhittat företag och skickade nio fakturor för påstått utförda arbeten till myndighetens ekonomiavdelning. Samtidigt skickades fejkade mejl, som såg ut att komma från generaldirektören Elisabeth Backteman, med bekräftelser på att utbetalningarna skulle ske.

- Den här händelsen är naturligtvis både obehaglig och allvarlig och det visar på hur utstuderad och förslagen den här typen av brottslighet är, säger Elisabeth Backteman till DN.

fake invoices



fake emails


Introducing: Medius Fraud and Risk detection

Anomaly detection – Risk factors across I2P



- **Cross company duplicate check**
 - Safeguard against duplicate payments
- **Sender's email change**
 - Identify supplier spoofing
- **First invoice from supplier**
 - Extra attention to transactions for new supplier records
- **Bank account details change**
 - Highlight invoices with changed bank details
- **Bank account details validation**
 - Highlight when bank details on invoice trimatch with supplier record
- **Organization number change and validation**
 - Ensure payment to correct supplier

1. Transactional detection:
Detect fraud earlier



2. Internal awareness:
Follow through to resolution



Medius Fire Station – risk factor overview

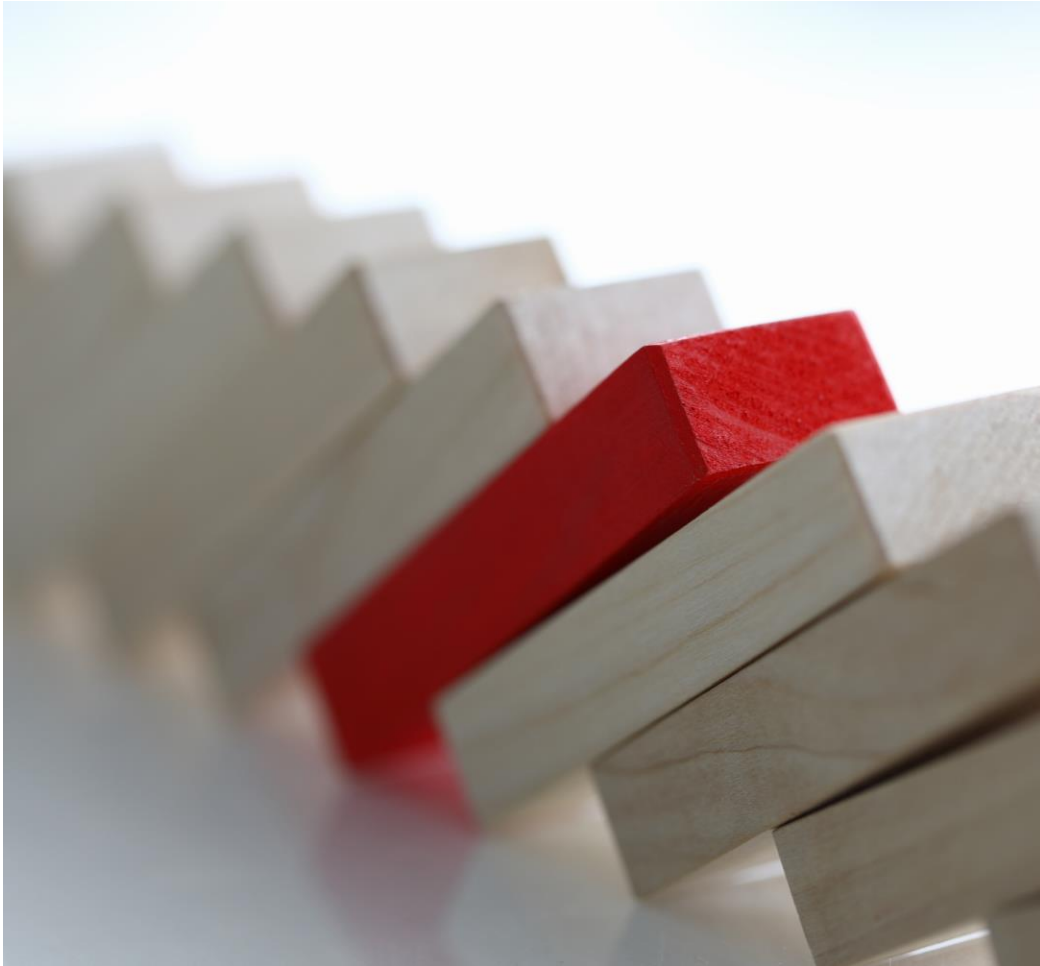


3. Central control:
Understand the unknown



Holistic view: Set of processes, procedures, technology & tools

Anomaly detection – Risk factors across I2P



- **Cross company duplicate check**
 - Safeguard against duplicate payments
- **Sender's email change**
 - Identify supplier spoofing
- **First invoice from supplier**
 - Extra attention to transactions for new supplier records
- **Bank account details change**
 - Highlight invoices with changed bank details
- **Bank account details validation**
 - Highlight when bank details on invoice mismatch with supplier record
- **Organization number change and validation**
 - Ensure payment to correct supplier

Back

Document 16 of 79

Add/remove labels

E-mail

1 of 2 Automatic Zoom

Invoice

Office One World

1000 Corporate Business Center
12 E 49th St FL11
San Francisco
NY 10017, USA

Invoice Number: 1005917
DATE: 2023.08.17

Invoice to:
Acme Inc

Wire transfer:
Bridge Bank, N.A.
55 Almaden Boulevard
San Jose, CA 95113

Account# 0102980649
Routing# 121143270
Swift code: BBFXUS65

Invoice description	Sum
Services according to spec	3,000 USD

Post control - Expense invoice 1005921

Supplier Id 026 Net amount 3,000.00 USD Invoice d
Supplier Office World One Tax 0.00 USD Due date
Company Acme Inc.

Coding Invoice details Comments File Attachments 1

+ Add Clone Remove Approve my lines

Coded net: 3,000.00 Coded tax: 0.00 Coded gross: 3,000.00 Codin

#	Code string
1	0135 Dep CC Proj Desc

Showing 1 to 1 of 1 lines, 0 Selected

0 comments

Write a comment (use @name to mention a user)

Save Comment

Risks

Why is this important? Success Portal

Active risks

Specify how you want to handle active risks. The selected options are saved when you (approve the invoice/send the batch).

Banking information

The bank account on this invoice didn't match the master data at import.

Current value(s):

0102980649

To set the risk as handled please select an option

No reason

Handled risks

Duplicate invoice

Handled by Administrator 8/18/2023 1:28:45 PM

Value changed

Add/remove labels

E-mail

1 of 2 Automatic Zoom

Invoice

Office One World

1000 Corporate Business Center
12 E 49th St FL11
San Francisco
NY 10017, USA

Invoice Number: 1005916
DATE: 2023.08.17

Invoice to:
Acme Inc

Wire transfer:
Bridge Bank, N.A.
55 Almaden Boulevard
San Jose, CA 95113

Account# 0102980648
Routing# 121143270
Swift code: BBFXUS65

Invoice description	Sum
Services according to spec	3,000 USD

Authorize - Expense invoice 1005916

1

Supplier Id 026
Supplier Office World
Company Acme Inc.

Invoice no 1005916
Payment ref

Coding Invoice

+ Add

Templates

Coded net: 0.00 Co

Code string

1 G/L

Proj

Desc

Risks

Why is this important?

Success Portal

Active risks

Banking information

The bank account on this invoice didn't match the master data at import.

Current value(s):

0102980648

Showing 1 to 1 of 1 lines, 0 Selected

0 comments

Write a comment (use @name to mention a user)

Save Comment

Save

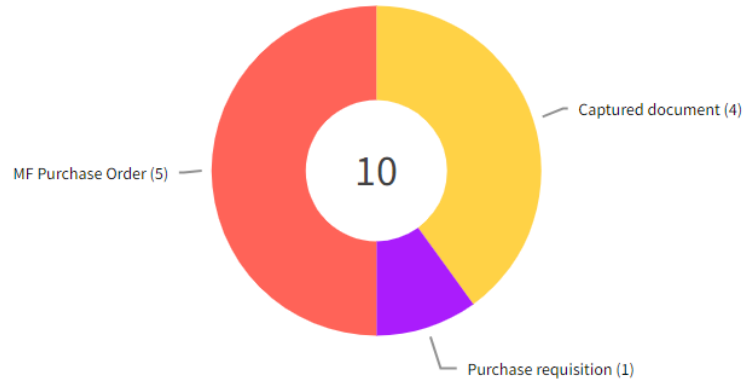
On hold

Send for review

Control Center

Send

Inbox overview



medius
Glad to see you back!

Notifications [Mentions] [Releases]

[Mark all as read](#) [See more](#)

Patrik Ekonomi mentioned you on 123497
2 years ago

Quick question

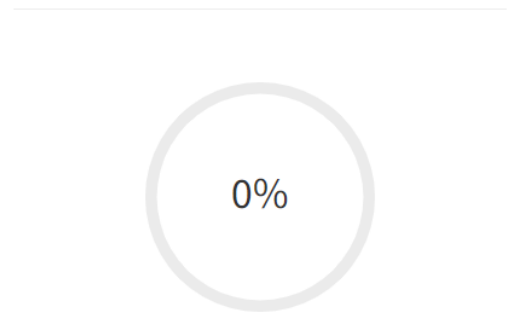
The results to date

Thank you for answering
How do you improve your APA processes!

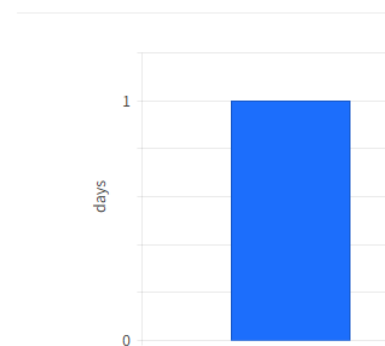
Learn more about Analytics and Medius Elevate

[Medius Analytics] [Medius Elevate]

Expense invoice automatic distribution (last 30 days)



Invoice processing time (last 30 days)

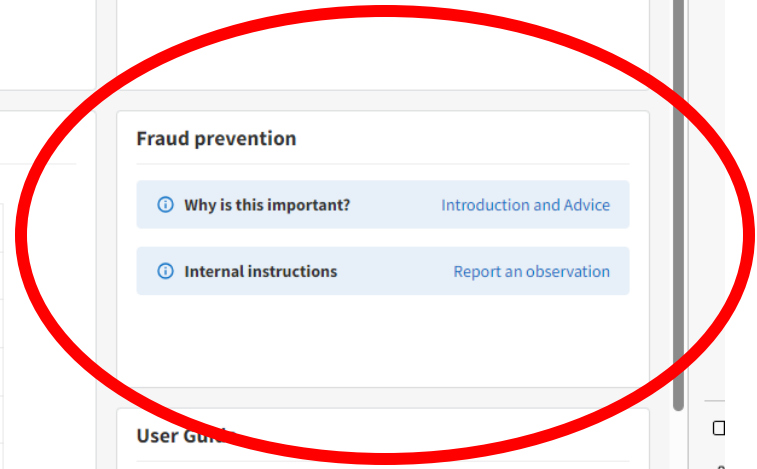


Fraud prevention

- Why is this important? [Introduction and Advice](#)
- Internal instructions [Report an observation](#)

User Guide

Do you want to know more about the product? [Go to Success](#)



Medius Fire Station – risk factor overview

Analytics
NN

Risk factors
2023/01/20 - 2023/02/20
14

From email address changed
×

Active risks 🔥

119

Handled risks 🗑️

1200

Deleted documents 🗑️

24

Documents for selected risks

By risk factor	Handled ↑	Risk factor	Source
New org number	12	From email address changed	Capture
Duplicate	84	From new email address	Capture
First invoice from supplier	4	New org number	Capture
Bank account number change	2	Duplicate risk	AP Automation
Change of details	24	Supplier bank account changed	Pay
		Supplier information different from...	Capture
		Supplier bank account changed	Capture
		Invoice from new / Unknown supplier	Capture

Detected
Today 07:52 in Capture

Handled
Today 12:02 by John Johnson in Capture

Reason code
New email added
supplier@supplier.com

Supplier
Supplier

Invoice
INV-12335

Medius Fire Station – vulnerability insights

Vulnerability insights 14

Vulnerabilities New suppliers

Four eyes principle status

4-eye activation status

There are no recommendations, configuration has no apparent risks... something something

Expense	Line level active
Payment request	Line level active
Recurring	Line level active

4-eye threshold status

There are no recommendations, configuration has no apparent risks... something something

Expense	Within benchmark
Payment request	Within benchmark
Recurring	Within benchmark

4-eye supplier status

14 suppliers excluded

[View excluded suppliers](#)

Consider changing setting to cover all suppliers.

[Go to admin](#)

Authentication risks

Authentication providers

Provider	Active users	Inactive users
ADFS	122	43
Azure AD	12	5
Google	14	1

Users with local id

[View users](#)

Local/Other	Active users	Inactive users
Local id only	12	4
Local id and other...	4	2

Medius local identity settings








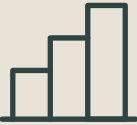


Password cannot be reused within: 60 days Active

Password expires after: 365 days Active

Consider decreasing to max 90 days.





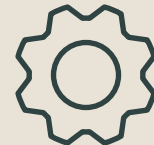



[Go to admin](#)

Minimum password length 3 characters

SOURCING	SUPPLIER ONBOARDING	CONTRACTS	PURCHASING	AP AUTOMATION	PAY	FRAUD & RISK DETECTION ^{NEW}	EXPENSE MANAGEMENT
 <p>Electronic Sourcing reduces cycle times by 30% creating standards and reducing errors</p>	 <p>Companies with advanced supplier collaboration capabilities tend to outperform peers by 2X</p>	 <p>By implementing standard automated processes, trim the number of lapsed contracts by 39%</p>	 <p>Using digital tools, world-class procurement organizations deliver 85% more cost savings than their peers</p>	 <p>Best in class organizations can automate up to 79% of their routing and workflow process</p>	 <p>A holistic approach that covers the three phases of the ePayables Framework can effectively cut processing costs by up to 85%</p>	  <p>95% of businesses have seen invoice fraud in the last year</p>	  <p>Companies with automated expense reporting systems experience a 58% reduction in processing costs</p>

Analytics

77% of best-in-class organizations have a heavy reliance on data/intelligence

SOURCING	SUPPLIER ONBOARDING	CONTRACTS	PURCHASING	AP AUTOMATION	PAY	FRAUD & RISK DETECTION	EXPENSE MANAGEMENT
 <p>Electronic Sourcing reduces cycle times by 30% creating standards and reducing errors</p>	 <p>Companies with advanced supplier collaboration capabilities tend to outperform peers by 2X</p>	 <p>By implementing standard automated processes, trim the number of lapsed contracts by 39%</p>	 <p>Using digital tools, world-class procurement organizations deliver 85% more cost savings than their peers</p>	 <p>Best in class organizations can automate up to 79% of their routing and workflow process</p>	 <p>A holistic approach that covers the three phases of the ePayables Framework can effectively cut processing costs by up to 85%</p>	 <p>95% of businesses have seen invoice fraud in the last year</p>	 <p>Companies with automated expense reporting systems experience a 58% reduction in processing costs</p>

NEW

Analytics

77% of best-in-class organizations have a heavy reliance on data/intelligence

Capture initiated Supplier Onboarding

AP Automation

Document 5 of 29

Page 1 of 1

Invoice

10900-A Stonelake Blvd.
Quarry Oaks 1, Ste. 300
Austin US Texas 78759

Telephone: 1.800.723.1156
Website: www.forcepoint.com
Email: ar@forcepoint.com

Customer Number: 67492849
Purchase Order: 103902748159
Order Number: 00031127

Invoice Number: INV-32920
Invoice Date: Sep-27-2023
Terms: Net 30
Due Date: Oct-27-2023

Bill To: Arrow
9151 E PANORAMA CIR ENGLEWOOD,
Colorado Colorado 80112 United States

Ship To: Hacia Greens Creek Mining Company
3500 VINTAGE BLVD. STE 120 JUNEAU Alaska
99801 United States

ITEM CODE	DESCRIPTION	RATE	QUANTITY	AMOUNT(USD)
1 N352	Forcepoint NGFW 352 Appliance	1,803.75	1.00	1,803.75
2 SPRT	Support	1,352.81	1.00	1,352.81
3 WRNTY	Warranty	419.48	1.00	419.48
4 SH	Shipping and Handling	28.00	1.00	28.00
EBL33	Forcepoint NDR VULNERABILITY Filter for NDRM N1026 N336 N338M	1,063.60	1.00	1,063.60

Company: Acme Inc.

Supplier: [Empty]

General information

Invoice/Credit: Invoice

Invoice number: INV-32920

Reference: [Empty]

Dates

Invoice date: 9/27/2023

Amounts

VAT amount: 0.00

Total amount: 5,409.18

Send to workflow

- Disjoint onboarding process
- Chasing to get relevant information to complete supplier record

- ✓ Supplier onboarding initiated from Capture for missing supplier
- ✓ Auditable process with approvals tied back to very first transaction

Supplier Management

Onboarding Requests

Open Requests 5 Processed Requests

Filters No of Requests: 5

Supplier Name	Request Date ↑	Requested By	Request Channel
ACME Inc.	27/07/2023	Chris Mallitt	Invoice - Capture
Dane's Architectural Services	26/07/2023	Steve Richards	Invoice - Capture
Staples	25/07/2023	Chris Mallitt	Invoice - Capture
Dell	25/07/2023	Huzy Bahadur	Invoice - Capture
IKEA	22/07/2023	Vinutha Singh	Invoice - Capture



Automatic Coding

AI/ML-driven predictive coding for non-PO invoices to drive auto-routing & approvals and “eliminate the invoice”

We understand your challenges



Manual process

Managing non-PO invoices is a **manual** process



Processing time

Long invoice processing- and approval times



Accounting templates

Create and maintain templates to achieve automation



Customized rules

Hire a consultant to create coding lines from invoice data

The Medius solution



Automated process

Predict coding using AI/ML by understanding how an invoice should be coded



Processing time

Reduction in invoice- and approval processing time by automating end-to-end process



Accounting templates

No need to create templates anymore



Custom rules

No need to hire a consultant to create coding lines

Intuitive UX that builds trust

Piloting!

Route step

The screenshot displays the AP Automation software interface. On the left, a list of invoices is shown with columns for Labels, Indicators, Task, Company, Document, Supplier, Invoice no, Voucher nu..., and Amount. A yellow box highlights a 'Route' task with a green indicator and a 'Dimension 2 Confidence 99%' tooltip. The main view shows a detailed view of a 'Route - Non-PO invoice 73556/23552/23' with a total of 102,26 SEK. The interface includes a navigation bar with 'HOME', 'INBOX', 'DASHBOARD', 'REPORTS', and 'CREATE' buttons, a search bar, and a 'PA' button. A green notification bar states: 'We have applied a coding suggestion that we believe is the one you want. Press undo to go back to previous values.' Below this, a table shows coding suggestions for various items, including 'kartona glāzes, vaki-Hestio' and 'plastmasas glāzes (udenim)'. The table columns are #, Codes, Net, Tax group, and Approver. A tooltip for 'Dimension 2 Confidence 99%' is visible over the 'Codes' column. At the bottom, there are buttons for 'Save', 'Send for review', 'Control Center', and 'Send'.

#	Codes	Net	Tax group	Approver
1	73580 18720090 1124	38,12	61	Raivis Zebergs (BGSD46)
2	73580 18720090	4,80	00	Raivis Zebergs (BGSD46)
3	68010 18720090 36236	40,50	63	Raivis Zebergs (BGSD46)
4	68010 18720090	40,50	63	Raivis Zebergs (BGSD46)

- Indicates confidence level of predictions
- Encourages a user to process invoices quickly

Aim at processing invoices straight thru!

✦ We can help you approve your documents more efficiently. Based on your consistent bulk approval of documents from Ahlsell, would you like to set this supplier for automatic document approval?

Approve ✕

✦ Auto approvals

Automatic Invoice Approval ✕

The list below displays the suppliers currently included. You have the ability to remove them as needed to customize your invoicing process effortlessly. Invoices from these suppliers are automatically approved based on your behavior.

Supplier	Added by	Date added	
Ahlsell	Per Approver	9:00 2023-06-03	Remove
Telia	Per Approver	9:00 2023-06-03	Remove

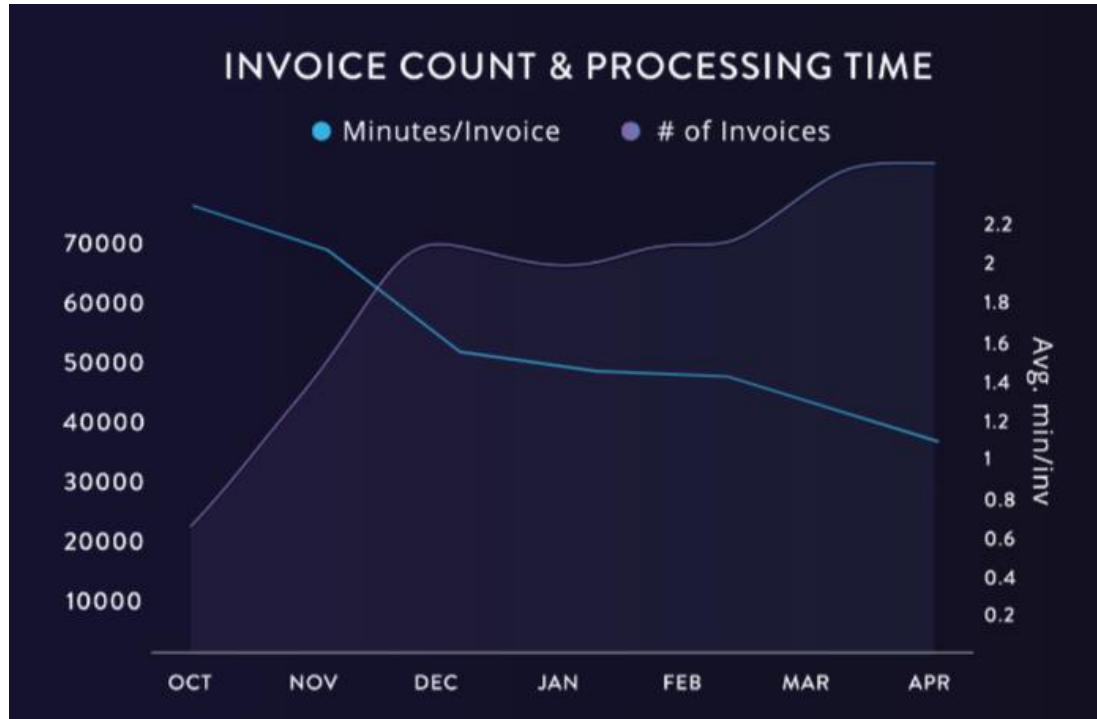
Cancel Save

✦ We can help you approve your documents more efficiently. We have noticed that you consistently bulk approve documents from Ahlsell. The system has now set this supplier to auto-approve. You can change this by clicking on "Auto approvals".

✕

- Self-learning system that allows invoices to be routed and approved automatically
- Targeting tangible reduction in invoice- and approval processing cycle time
- Underpinning "Eliminate the invoice"

KPIs



Metric	Expected trend
Total invoice processing cycle time (HP, A)	Downward
Total invoice approval time (A)	Downward
Coding rate and precision (A)	Upward
Documents with suggestions (HP, A) <ul style="list-style-type: none"> • % of all greens • % of greens and ambers 	Upward
One-click rate (A)	Upward
Invoice count v/s Processing time (HP, A)	Downward

HP: Home Page, A: Medius Analytics

Prepayments

A prepayment is a payment that you make before you receive goods or services, or before debt is due

Prepayments are also called proforma, down-payment or advance payment

Prepayment invoice details

Invoice number	PO number	Document	Supplier	Company
1234567	PO1234567	203	Telia	Medius
Invoice date	Due date	Preferred payment date	Payment reference	Payment term
4/28/2023	4/28/2023	4/28/2023	1234567	12353432
Import date	Created date	Invoice source	Invoice format	Invoice provider
4/28/2023	4/28/2023	PDF	PDF	Medius Capture

Custom text field 1	Custom field 1	<input type="checkbox"/> Tax all lines
Custom 1	1245	
Custom text field 2	Custom field 2	<input type="checkbox"/> Freight all items
Custom 2	1243425	
	Custom field 3	
	23463456	

Reason codes

Routing Error AP added by Administrator (admin)

Posting details

Preliminary posting date	Preliminary posting voucher	Final posting date	Final posting voucher
4/28/2023		4/28/2023	21312-512

Amounts

Net	12,000.00
Tax	0
Rounding	0
Total	12,000.00

Currency	Currency rate	Currency rate from invoice
SEK	1	No

Payment information

Payment date	Amount	Method	Identifier	Batch number
1 5/31/2023	12,000.00 SEK	Bank	MEPL-123525	124-414

Connection information

Remaining prepaid amount 2,000.00 SEK

Invoice number	Invoice date	PO number	Voucher number	Total amount	Applied amount
234543525423	5/31/2023	86726/43		6,000.00	6,000.00
234543525626	5/31/2023	86726/43		4,000.00	4,000.00

PO number	Created date	Total amount	Applied amount
86726/43	5/31/2023	6,000.00	6,000.00

Expected in Q1

Automation of Prepayments

- Prepayment invoices have their own dedicated workflow and document type
- Supports both PO- and non-PO invoices
- Supports multiple prepayments for the same order or supplier
- Possible to manually create prepayments as in ERP
- Possible to connect invoice to multiple prepayments, even if they are not connected to the same order
- Packaged integration support for F&O in first version (SAP is also being explored, BC does not need this!)

Apply prepayment invoice

Select prepayment invoice

Invoice number	Invoice date	Voucher number	PO number	Remaining amount	Applied amount
INV-2386235/MEPL	2023-02-22	1273465412	PO1241241	124,124,13	532,423,13
INV-2386235/MEPL	2023-02-22	1273465463	PO1241241	124,124,13	646,71
INV-2386235/MEPL	2023-02-22	1273466342	PO1241241	124,124,13	425,52
				Total	625.125,63

Applied amount is higher than remaining amount on at least one invoice.

Total applied amount is higher than invoice amount.










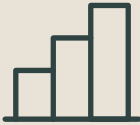


Cancel Apply





Roadmap insights Part 2







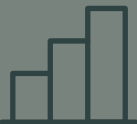

Daniel Heinefeldt & Prasit Sengupta

SOURCING	SUPPLIER ONBOARDING	CONTRACTS	PURCHASING	AP AUTOMATION	PAY	FRAUD & RISK DETECTION	EXPENSE MANAGEMENT
 <p>Electronic Sourcing reduces cycle times by 30% creating standards and reducing errors</p>	  <p>Companies with advanced supplier collaboration capabilities tend to outperform peers by 2X</p>	 <p>By implementing standard automated processes, trim the number of lapsed contracts by 39%</p>	 <p>Using digital tools, world-class procurement organizations deliver 85% more cost savings than their peers</p>	  <p>Best in class organizations can automate up to 79% of their routing and workflow process</p>	 <p>A holistic approach that covers the three phases of the ePayables Framework can effectively cut processing costs by up to 85%</p>	  <p>95% of businesses have seen invoice fraud in the last year</p>	  <p>Companies with automated expense reporting systems experience a 58% reduction in processing costs</p>

NEW

Analytics

77% of best-in-class organizations have a heavy reliance on data/intelligence

SOURCING	SUPPLIER ONBOARDING	CONTRACTS	PURCHASING	AP AUTOMATION	PAY	FRAUD & RISK DETECTION	EXPENSE MANAGEMENT
 <p>Electronic Sourcing reduces cycle times by 30% creating standards and reducing errors</p>	 <p>Companies with advanced supplier collaboration capabilities tend to outperform peers by 2X</p>	 <p>By implementing standard automated processes, trim the number of lapsed contracts by 39%</p>	 <p>Using digital tools, world-class procurement organizations deliver 85% more cost savings than their peers</p>	 <p>Best in class organizations can automate up to 79% of their routing and workflow process</p>	 <p>A holistic approach that covers the three phases of the ePayables Framework can effectively cut processing costs by up to 85%</p>	 <p>95% of businesses have seen invoice fraud in the last year</p>	 <p>Companies with automated expense reporting systems experience a 58% reduction in processing costs</p>

NEW

Analytics

77% of best-in-class organizations have a heavy reliance on data/intelligence



Medius Procurement

Procurement | START | YOUR ORDERS | DASHBOARD | REPORTS | Search | Acme Inc. | Settings | Help | AS | User


Hi Amy,
Welcome to Medius Procurement

What are you looking for? [Search](#)

[Catalog Items](#) | [External Catalogs](#) | [Templates](#) | [+ Add free text item](#)

Facilities management


- Building inspection service
- Equipment inspection service
- Industrial hygiene or ventilation
- Safety or risk analysis



[Show all products](#)

IT Equipment


- Charger to mobile phone
- Headphones
- Mice
- Mobile phones
- Monitors



[Show all products](#)

Machine spare parts


- Bearings
- Bolts
- Hoses
- Screws
- Washers



[Show all products](#)

Office supplies

- Copy paper
- Post-IT notes
- Whiteboard cleaners
- Whiteboard pens



[Show all products](#)

Expected Deliveries

[Go to Your orders](#)

MF-2510 485.00 USD Blue Tooling Created 9/17/2019	Receive goods Was expected 4/17/2019
MF-2434 200.00 USD Empire Supplies, Inc. Created 8/23/2019	Receive goods Was expected 8/22/2019
MF-2500 1,180.00 USD Blue Tooling Created 9/17/2019	Receive goods Was expected 9/16/2019
MF-2530 1,180.00 USD Blue Tooling Created 9/30/2019	Receive goods Was expected 9/29/2019
MF-2539 200.00 USD Blue Tooling Created 10/1/2019	Receive goods Was expected 9/30/2019

[Oil, Fluids and Lubricants](#) | [Power tools](#)



Roadmap feature spotlight:


Budget Control

Piloting!

Introducing limits on cumulative spend

- Supports periodic (typically monthly) or non-periodic (typically project) budgets
- Spend budget grouped by dimensions of your choice
- Spend limit settings allow for hard stop in checkout or for excess spend to be sent for workflow approval

Coding ✕

1	 iPhone 13 128GB Midnight MLPF3QN/A	118,350.00 USD 150.00 Each x 789.00 USD	Amount 118,350.00 USD	Account 6470 Office equipment	Department Department	Cost center Cost center	Project Project	Description
---	--	--	--------------------------	-------------------------------------	--------------------------	----------------------------	--------------------	-------------

⚠ Over budget - Acme Inc. 6470 Amount over budget 100,690.00 USD; Consumed so far: 82,340.00 USD

[+ Split coding](#)

Cancel Done



Roadmap feature spotlight:

Order amendments

Expected
in Q1 2024

Allows for changes to be made to a Purchase Order after being sent to the supplier

- Changes can be made to quantity, unit price and total amount.
- Amendments are subject to workflow approval based on the revised total value, not the delta, and involves same approvers as for the original requisition
- Each amendment keep the order identifier but gains a version number, with the ability to view historic versions
- Updated and approved versions can be optionally (re-)sent to the supplier



Medius Agent

“Trusted conversations replace configurations and confusion”
LLM-based assistant that help you resolve real challenges!

Medius Agent

Help when you need it

- Guided decision-making for approvers:
 - “Tell me what to do”
 - “Tell me why I should do it”
- Guided assistance to AP staff to increase touchless
- “Ask Medius Anything”

Approve - 310668980001

Supplier LEXJET LLC Total amount 114.98 Invoice date 9/5/2023 Invoice no 310668980001
Company GBB LLC Due date

Image Comments (0)

1 of 1 Automatic zoom

odp BUSINESS SOLUTIONS, LLC

ORIGINAL INVOICE 10000

THANKS FOR YOUR ORDER

Contact Number For:
Account Inquiries: (888) 263-3423
Order Inquiries: (800) 721-6592

INVOICE NUMBER	AMOUNT DUE	PAGE NUMBER
310668980001	\$287.64	1 of 1
INVOICE DATE	TERMS	PAYMENT DUE
9/5/2023	Net 30	10/5/2023

Federal ID #

Bill To: TRAILER PARK INC.
40 E ST
TAMPA FL 12352

Ship To: TRAILER PARK INC.
40 E ST
TAMPA FL 12352


ACCOUNT NUMBER	ACCOUNT MANAGER	SHIP TO ID	ORDER NUMBER	ORDER DATE	SHIPPED DATE		
85767145		2000REDBUDAVE	310668980001	04/28/2023	05/01/2023		
BILLING ID	PURCHASE ORDER	RELEASE	ORDERED BY	DESKTOP	COST CENTER		
41635567			MARIO SOLIS				
CATALOG ITEM # / MANUF CODE	DESCRIPTION / CUSTOMER ITEM #	U/M TAX	QTY ORD	QTY SHIP	QTY B/O	UNIT PRICE	EXTENDED PRICE
250983 851201CS	PAPER,COPY,OD,8.5X11,5/CA,WHT 250983	CA	2	2	0	27.440	54.88
348045 854001OD	PAPER,COPY,OD,CASE,LEGAL,10RM 348045	CA	2	2	0	75.520	151.04
295825 12221	PEN,ZEBRA,Z-GRIP,RT,24PK,BLK 295825	PK	1	1	0	16.190	16.19
877678	HIGHLIGHTER.PEN.6PK.ASSORTED	PK	1	1	0	4.760	4.76



Approve - 310668980001

Supplier **LEXJET LLC** Total amount **114.98** Invoice date **9/5/2023** Invoice no **310668980001**
 Company **GBB LLC** Due date

Image Comments (0)



ORIGINAL INVO

Federal ID #

Bill To: TRAILER PARK INC.
40 E ST
TAMPA FL 12352

ACCOUNT NUMBER	ACCOUNT MANAGER	SHIP TO ID	
85767145		2000REDBUDAVE	
BILLING ID	PURCHASE ORDER	RELEASE	ORDER #
41635567			MARIO S
CATALOG ITEM # / MANUF CODE	DESCRIPTION / CUSTOMER ITEM #	U/M TAX	QTY OF
250983 851201CS	PAPER,COPY,OD,8.5X11,5/CA,WHT 250983	CA	
348045 854001OD	PAPER,COPY,OD,CASE,LEGAL,10RM 348045	CA	
295825 12221	PEN,ZEBRA,Z-GRIP,RT,24PK,BLK 295825	PK	
877678 H2111BAST6/6	HIGHLIGHTER,PEN,6PK,ASSORTED 877678	PK	
203349 30001	MARKER,SHARPIE,FINE,DZ,BLACK 203349	DZ	
517441 15661	MARKER,PERM,KING SZ,4PK,BLACK 517441	PK	
308957 RTP-001958-HD-0	CLIP,BINDER,LARGE,2IN,12BX 308957	BX	
825182 RTP-001936-HD-0	CLIP,BINDER,SM,3/4IN,144/PK 825182	PK	

Tell Me About This Invoice

Invoice Insights Ask Me Anything

1 Jim > 2 Peter > **3 Bob** > 4 Mary

Total Amount

\$265.72 USD

Please note, this is considerably higher than the average cost of the last 5 invoices (\$99.01 USD)

310668980001 **9/5/2023** **Net 30**

Early Payment Benefit
Pay by **10/5/2023** and receive a discount of **\$28.76 USD**

Here are the last 5 invoices you have received from the supplier.

290668980001	5/1/2023	187.64 USD	Approved >
276691234001	11/23/2022	113.19 USD	Approved >
276356766001	8/2/2022	129.12 USD	Approved >
234578643001	7/11/2022	10.23 USD	Approved >
130453135001	6/15/2022	54.97 USD	Approved >

Help me approve this invoice Tell me about this supplier

Why have I received this invoice? Tell me about this buyer

What are my approval limits? How do I return this invoice to AP?

Help me approve this invoice. JN

Here are highlights of your currently open invoice:

- Your Approval History** 5/5
- Number of Lines** 8 (consistent with previous invoices)
- Comments from Previous Approver** "Applies to case 319040" and "OK."

Based on this information, **this invoice appears to be in line with previously approved invoices and would typically be approved.** Though the gross amount is higher, all other factors (comments, number of lines, payment details) do not indicate any issues.

Tell me about this supplier. JN

Here's an overview of the supplier:

Supplier Information
Office Depot Inc.

Address
1700 Market St, PMB 12345, Philadelphia, Pennsylvania 19103

Primary Contact
John Smith | john.smith@gmail.com

All Invoices History 430/432

Why have I received this invoice? Tell me about this buyer

What are my approval limits? How do I return this invoice to AP?

Ask Medius anything (about the invoice)

Quick Links

- Company User Role Business Rule Settings Label
- Supplier Dimension value Approval group
- Accounting template Accrual template Follow-up group
- Contract category Period Import Management

Messages Management

Name
<input type="text"/>
Access Control Group
Access Group
Accounting template
Accrual template
Administration Additional link
Administration Favorite Link
Advanced Search Shared Query
Approval group
Budget configuration
Budget keys
Business Rule Settings
Cache Management

Automation Center



Identify and access recommendations

Medius continuously monitors users and identify and access activity, identifies automation opportunities and recommends actions.

- Create auto-approval rule for high-volume suppliers (High)
- Disable Stop All rule for Post Control to achieve higher automation (High)
- Set/change connection tolerance for high-volume suppliers based on deviation information (High)
- Assign supplier responsables for high-volume suppliers where responsible is missing (Moderate)
- Off-board inactive users (Moderate)

Tell me more!





Accelerate business with the Microsoft commercial marketplace

Christopher Karlson, Sr ISV PDM
Can Baydono, Sr ISV PDM





Marketplace mission:

**Simplify and accelerate
B2B tech commerce**

Cloud marketplace growth

84% CAGR
by 2025*



Companies need more cloud solutions than ever before

As the cloud is embedded into every aspect of business, companies need to simplify and streamline their cloud portfolio.

Customer adoption of cloud marketplaces is increasing as organizations look to support their organization with the tools they need while efficiently managing investments.

*Source: [Canalys](#)

[See demo](#)



Of Azure's top customers
use the marketplace to
manage their cloud portfolio

Spend smarter and move faster to do more with less

The Microsoft commercial marketplace is a cloud marketplace where organizations can find, buy, and manage the right solutions for their changing needs.

Microsoft is the only cloud service provider that **automatically counts an entire sale towards an Azure consumption commitment** when a customer purchases eligible partner solutions.

The value of the marketplace for your organization



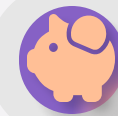
Increase efficiency

Streamline procurement by purchasing through a single source to simplify vendor relationships.



Buy confidently

Get custom solutions with negotiated pricing, certified to run on a trusted cloud with industry leading security.



Spend smarter

Optimize your budget and meet your cloud commitment while maintaining a high-level of governance.

Spend smart and move fast

Spend smarter



Meet cloud consumption commitments with Azure benefit eligible solutions



Govern and control using private Azure Marketplace



Save with multi-year SaaS and VM deals and flexible payments

Buy confidently



Purchase solutions that deploy and run seamlessly on Azure



Deploy vetted solutions that adhere to Microsoft's security and compliance



Get customized terms and negotiated off-the-shelf pricing

Increase efficiency



Access a vast catalog of solutions in the cloud where you work everyday



Purchase directly through Microsoft, one trusted source, to simplify billing



Streamline legal procurement with standard contracts and amendments

Quick demo

Azure Marketplace

The screenshot displays the Azure Marketplace interface. On the left, a navigation sidebar includes 'Home >', 'Marketplace', 'Get Started', 'Service Providers', 'Management', and 'Private Marketplace'. The main content area features a search bar with 'rubrik' entered, filter buttons for 'Pricing: All', 'Operating System: All', and 'Publisher Type: All', and a checked 'Azure benefit eligible only' option. Below the search bar, three product cards are shown:

Product Name	Provider	Subscription Model
Rubrik M365 Protection	Rubrik, Inc.	SaaS
Rubrik Cloud Edition	Rubrik, Inc.	SaaS
Rubrik Zero Trust Data Security for Microsoft	Rubrik, Inc.	SaaS

Each product card includes a brief description and a 'Starts at' price point. For example, 'Rubrik M365 Protection' starts at '\$5.00/user/one-time payment fo...'. The interface also shows a 'Showing 1 to 3 of 3 results for 'rubrik'' message and a 'Clear search' link.

Take action

Get ready

Learn about the marketplace:
[Azure.com/marketplace](https://azure.com/marketplace)

Learn

Technical documentation:
aka.ms/marketplacecustomerdocs



Tack för idag!

