Here's why Medius matters

TO THE MARKET

Medius offers a global full S2P suite platform with strong P2P capabilities, a strong presence in the Middle Market segment, and competitive value proposition for the Large Enterprise market segment too.

TO CUSTOMERS

Medius S2P customers benefit from a robust and unified platform that boosts their S2P process automation, controls, and insights. The platform keeps investing in its AI-ML and now Gen AI capabilities to enhance your processes and provide a superior user experience

TO BUYERS

Medius has 20+ years of experience in the AP and e-pro space. Medius offers a full S2P (P2P) solution. Its P2P capabilities are well-positioned within the Middle Market in our Solution Map Benchmark. Medius also works with consulting partners to deliver broader change management programs.

MODULE ePro | **LEGEND**   ☐ NO DATA   ▬ BELOW BENCHMARK   = AT BENCHMARK   + ABOVE BENCHMARK   ⚑ TOP

The benchmark is based on the average performance of 23 vendors considered in this category.

Functionality scores

	MARKET FIT	SME <$100M	MID $100M–1B	LARGE >$1B
Enabling Services and Platform Technologies				
Analytics Extent of platform-level capability to serve as a foundation for analytics, natively or through integrations		=	+	=
Supplier Portal Extent of platform-level capability to support a basic level of supplier interaction		=	+	=
Technology Underlying platform foundations (e.g., underlying architecture, standards, integration and UX)		=	+	=
SXM				
SIM Extent of platform-level capability to support supplier information management		=	+	=
eProcurement				
Catalog Management Extent of platform-level electronic catalog management capabilities		=	+	=
Ordering Extent of platform-level order management e-procurement capabilities		=	+	+
Analytics Extent of platform-level e-procurement integration, analysis and reporting capabilities		=	+	=

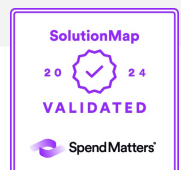## Customer scores

Based on 3 customer references

Innovation	+ ⚑
Process expertise	+
Compliance expertise	+
Ability to handle our company's specific needs	+

💬 POSITIVE CUSTOMER FEEDBACK

— Very responsive and agile in working

— Willingness to help and advise ad hoc requests

— innovation and ability to work closely with customers on their needs.

— Large enough to be an industry impacter, small enough to deliver a custom system

— Innovative company with great understanding of NHS processes, rules and regulations Very good integration knowledge Excellent after sales support Ability to develop S2P solution based on the changing NHS environment

🙂 STRENGTHS

— An unlimited number of attributes can be held against products to allow for rich supporting information at product item level.

— Requisitions can be scheduled, providing an automated means to reorder goods and services based on time, date and other triggers.

— Allows complete management of the goods receiving process, incorporating full and partial receipt and a comprehensive returns process.

SolutionMap
2024
VALIDATED
SpendMatters®

SPEND MATTERS® SOLUTIONMAP INTELLIGENCE PROCESS OVERVIEW

Assessment

Analysts complete a mini-assessment of a vendor to determine SolutionMap ft.

Vendor Self-Score

Vendors self-score on a 0-5 rating scale; some RFIs (S2P) have up to 600 requirements!

Analyst Score

Spend Matters analysts counterscore based on vendor materials and tech demos (all capabilities are validated).

Demos

Analyst scores are shared with the vendor and they are given a chance to dispute live with the analyst team.

Customer Scores

Vendors submit customer references (at least 3 required per module) and Spend Matters sources public references.

Release

Analysts finalize and validate technology and customer reference scores and release the intelligence to members.